MONITOR CHATTEL AUCTION & CLEARING SALE – GENERAL AUCTION SCHOOL

PRD RE 27A – TWO DAYS
NATIONAL STATEMENT OF ATTAINMENT ISSUED ON SUCCESSFUL COMPLETION

SOCIETY OF AUCTIONEERS AND APPRAISERS S.A. INC.

For General Auctioneers

Basic training in all aspects of delivery and voice projection, opening, closing, etc.

Presented by 4 times Golden Gavel winner Brett Roenfeldt and 3 times General Auctioneer winner Garry Topp.

This two-day workshop is designed for those wishing to be a General Auctioneer or for experienced Auctioneers who wish to hone their delivery skills.

You will receive specific training on:

- Delivery techniques
- Body language
- How to design your open and welcome
- What conditions of sale to highlight
- How to utilize Best Practice Procedures
- Voice projection
- Taking the bids
- Crowd control
- How to comply with the Code of Conduct
- Answering questions and closing

You will receive:

- Check lists
- Conditions of Sale
- A detailed Workbook
- Agency Agreements
- Society Stationery
- Video Tape of Your Performance

You will be shown guidelines to plan and run a General Auction from beginning to end, including:

- Items illegal to sell
- How to comply with the various legislation that affect and control our industry

This Workshop is relevant to both City and Country.
Morning Tea, Lunch and Afternoon Tea Included

BOOKINGS CLOSE FRIDAY 15TH AUGUST 2008.
Please book early.

Date:
Monday 25th &
Tuesday 26th August 2008
Time:
9am - 5pm Monday,
9am - 3.30pm Tuesday
Venue:
Next Generation, Memorial Drive
Cost:
members $495
non-members $594

Training Workshops of Professional Excellence
are designed by the Society of Auctioneers & Appraisers (SA) Inc to raise professional standards of Practitioners and to provide a genuine network amongst Society Members.

Credit Card Authority for Expenses: TAX INVOICE: ABN: 82 885 149 245

Credit Card Type: ☐ Visa ☐ Amex ☐ Mastercard ☐ BankCard ☐ Diners Club

Card No. ☐☐☐☐ ☐☐☐☐ ☐☐☐☐ ☐☐☐☐ Expiry Date_____/_____

Cardholder's Name _____ Signature _____

Names Attending _____

Non members please advise: Address_____

Ph_____ Fax_____ Email_____

Please post with cheque or fax to: Society of Auctioneers & Appraisers (SA) Inc. Facsimile (08) 8272 7545. Telephone (08) 8372 7830. 8 Greenhill Road, Wayville SA 5034

MAJOR SPONSORS:
Messenger community news
MORTGAGE CHOICE
KEY SPONSORS:
adcorp
connectnow.
LEXUS of Adelaide
Property Enhancers
BOWDEN PRINTING
ALSO SUPPORTED BY:
LawSoft
Livestock Markets Limited
Miller
L<TER>L COMMUNICATIONS
Advertiser Newspapers
CORSERS SOLICITORS
KIRRIHILL WINES